

Profit & Loss

January through December 2021

	<u>Jan - Dec 21</u>
Ordinary Income/Expense	
Income	
Laura's Legacy	5,500.00
Corporate	
Donations - Unrestricted	30,673.04
Grants-Restricted	3,900.00
Grants-Unrestricted	10,500.00
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Total Corporate	45,073.04
Individual	
Donations-Unrestricted	9,883.51
In honor of	275.00
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Total Individual	10,158.51
Interest Income	551.63
Miscellaneous Income	69.39
Other Income	78,890.00
Special Events	
Roast Income	20,750.00
GALA Income	250,688.67
PLOH Income	23,040.65
TOP Income	55,374.58
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Total Special Events	349,853.90
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Total Income	490,096.47
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Gross Profit	490,096.47
Expense	
Postage	615.64
Advertising/Marketing	6,051.66
Travel and Meetings	289.17
Fundraising Expenses	
Special Events Expenses	
Roast Expense	
Other Expenses	1,507.43
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Total Roast Expense	1,507.43
Gala	
Facility Cost & Equipment	8,972.66
Food & Beverages	13,834.38
Other Expense	18,315.30
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Total Gala	41,122.34

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PLOH	
Other Expenses	939.57
Total PLOH	939.57
TOP	
Facility Cost & Equipment	195.75
Food & Beverages	370.75
Other Expenses	3,542.81
Total TOP	4,109.31
Total Special Events Expenses	47,678.65
Total Fundraising Expenses	47,678.65
MANAGEMENT & GENERAL	
Accounting Fees	1,750.00
Computer / Software Expense	4,203.23
Donor Recognition/Marketing	371.46
Dues & Subscriptions	1,356.05
Insurance	
General Liability	2,165.54
Total Insurance	2,165.54
Internet	620.38
Janitorial Services	450.00
Maintenance & Repairs	247.56
Office Equipment	861.97
Payroll Expenses	
Bonus-Mgmt & General	1,000.00
Vacation Pay-Mgmt	4,134.91
Contractual Employee Wages	1,872.50
Benefits-Management	3,955.04
Development Director	8,767.01
Bookkeeper	9,612.87
Executive Director	37,366.05
Total Payroll Expenses	66,708.38
Rent	13,591.00
Supplies	
Office Supplies	1,424.46
Total Supplies	1,424.46
Taxes	75.00
Telephone	1,084.08
Training/Travel	1,330.00
TWC / CSC National Support	1,750.00
Utilities	4,218.59
Workers Comp	621.50
Total MANAGEMENT & GENERAL	102,829.20

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PROGRAMS & ACTIVITIES	
Credit Card Merchant Fees	11,770.90
Accounting Fees	1,750.00
Cancer Well-Fit Program	1,450.00
Facilitators-Contracted	
Facilitator Group	500.00
Facilitator Spanish Language	1,120.00
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Total Facilitators-Contracted	1,620.00
General Liability Insurance	1,681.30
Incentives	64.99
Internet Expense	620.38
Janitorial Services	450.00
Laura's Legacy Scholarship	10,000.00
Advertising & Marketing	13,275.47
Meals & Meetings	783.94
Monthly Calendar	
Printing	3,017.03
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Total Monthly Calendar	3,017.03
Payroll Expenses	
Supervision	765.00
Bonus-Programs & Activities	1,000.00
Vacation Pay-Programs	4,572.60
Benefits-Programs & Activities	3,316.10
Development Director - Programs	8,763.28
Admin Assistant	7,425.84
Bookkeeper	9,612.87
Clinical Director	14,625.00
Executive Director	37,366.06
Facilitator Programs	13,874.75
Mileage Reimbursement	505.68
Payroll Taxes	15,269.86
Program Director	12,542.10
Program Marketing Services	360.75
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Total Payroll Expenses	129,999.89
Rent	13,591.00
Storage Rental	1,345.00
Supplies	
Program Supplies	904.89
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Total Supplies	904.89
Telephone	1,127.97
Training/Travel	700.00

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TWC / CSC National Support	1,750.00
Utilities	4,218.62
Website	9,176.40
Workers Compensation	621.50
Total PROGRAMS & ACTIVITIES	<u>209,919.28</u>
Total Expense	<u>367,383.60</u>
Net Ordinary Income	122,712.87
Other Income/Expense	
Other Income	
Morgan Stanley Interest/Dividen	31,589.73
Realized Gain / Loss-MS	419.43
Total Other Income	<u>32,009.16</u>
Net Other Income	<u>32,009.16</u>
Net Income	<u><u>154,722.03</u></u>